

Finance Directors Report – Board Meeting 19 April 2017

Executive Summary

This report includes the transactions for the 6 months from 1 September to 28 February, they are presented in the same format as previous. We have not prepared a budget for this year but as we have the same information for last year, I have included a comparison of actual for this year with actual for last year.

The trading for the six months shows

Total Revenue of £94,300 (Last year £85,257)

Direct expenditure of £32,631 (Last year £31,915)

Gross Profit of £61,669 (Last year £53,342)

Overheads of £22,561 (Last year £18,005)

Net surplus for the period of £39,108 (Last year surplus £35,337) before interest.

At the end of February the company had £317,109 in the bank, increase from £268,328 at August 2016.

Highlights – variances over £2k

Income

- Membership income £70,901 (last year £68,249) – increase £2,652.
- **Brevet Cards** £5,910 (last year £2,751) – increase £3,159 – This is higher than expected for this point in the year, a review of the detail is to be completed.

Direct Expenditure

- ACP costs £2,960 (last year -£nil) – increase £2,960 – see sundry
- Sundry £5 (last year £2664) – decrease £2659, last year was membership costs

Overheads

- IT Costs £4530 (last year £379) – includes costs for Andy Lord in preparing system specs
- Board Meeting expenses £405 (last year £2,586) – decrease of £2181, mainly due to the year end accrual for expenses.
- Reunion costs £10957 (last year £150) increase of £10807 – last year was the AGM which will now be in Feb 2017.
- AGM & EGM £2,521 (last year £11,759) decrease £9,238, as above AGM is now in Feb 2017

I have a query over the medals costs and how the income is allocated, some income is directly from Alan Taylor while some relates to sales as part of Brevet Cards.

Attached Schedules

- 1 – Management Accounts by Director for 6 months to February 2017
- 2 – Management Accounts by month September to February 2017
- 3 – Management Accounts to February compared to last year
- 4 – Balance Sheet as at 28 February 2017
- 5 – Balances for 6 months by code compared to last year

Capital Expenditure Projects

Nothing to report for any approved Capital Expenditure, the specification of the new web site is ongoing along with creating a short list of potential suppliers.

Key Statistics

Nothing is currently available

Cash and Banking

A £150,000 was deposited into an interest account with Santander fixed for 6 months, it is likely this will be re-invested for a further 6 months

The process of setting up new bank accounts continues to prove difficult, as an interim solution, a paypal account has been opened for the payment of validation fees.

Summary

The accounts to February show 6 months of activity with a surplus of £39,108 before interest, compared with £35,337 for the same period as last year. This surplus will reduce over the coming months with costs associated with Arrivee and other operating costs.